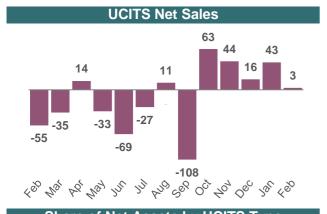
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET



| Net Sales of UCITS |          |         |       |  |
|--------------------|----------|---------|-------|--|
|                    | February | January | YTD   |  |
| Equity             | 2.3      | 23.4    | 25.7  |  |
| Bond               | 15.2     | 29.5    | 44.7  |  |
| Multi-Asset        | -4.9     | 1.8     | -3.1  |  |
| Money Market       | -12.1    | -11.7   | -23.9 |  |
| Other              | 2.5      | -0.3    | 2.2   |  |
| Total UCITS        | 3.0      | 42.7    | 45.6  |  |

**Net Assets of UCITS** 

**Dec 2022** 

5,171

2,904

2,004

1,544

368

11,990

**February** 

5,447

2,986

2,045

1,517

377

12.372

Equity

Bond

Other

Multi-Asset

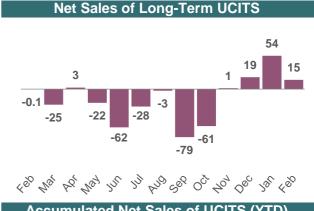
Money Market

**Total UCITS** 

| -23.9             |   |
|-------------------|---|
| 2.2               |   |
| 45.6              |   |
|                   | _ |
|                   |   |
| %Δ <sup>(1)</sup> |   |
| 5.3%              |   |
| 2.8%              |   |
| 2.1%              |   |
| -1.7%             |   |

2.4%

3.2%



| Accumulated Net Sales of UCITS (YTD) |     |    |   |    |    |
|--------------------------------------|-----|----|---|----|----|
| Equity                               |     | _  |   | 26 |    |
| Bond                                 |     |    |   |    | 45 |
| Multi-Asset                          |     | -3 |   |    |    |
| Money Market                         | -24 | _  |   |    |    |
| Other                                |     | _  | 2 |    |    |

# Share of Net Assets by UCITS Type Equity Bond Multi-Asset Money Market 12%

Other 3%

# **Net Sales of UCITS Gross Flows of UCITS (2) Equity Funds** Multi-Asset Funds **Gross Sales Bond Funds** 0.03<sup>10</sup> -21-19-13-19 18 74 474 2 3 42 80 0 40 40 4 18 Money Market Funds Other Funds ETFs (3) Redemptions 124 18 14 47 14 12 13 43 68 05 79 06 26 18 4 74 M 3 40 8 0 5 40 8 18 18

Data are presented in euro billions (unless otherwise noted).

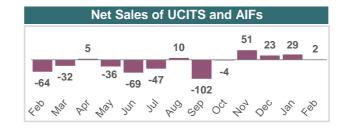
(1) Percentage changes compare net assets at end February 2023 and end December 2022. (2) Data cover all countries except Austria, Belgium, Finland, France, Greece, Hungary and Turkey. (3) ETF data are also included in the net sales of equity, bond and other funds.



# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET

# FEBRUARY 2023 DATA

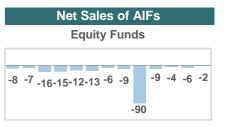
| Net Sales and Net Assets by Country |           |          |            |            |
|-------------------------------------|-----------|----------|------------|------------|
|                                     | Net Sales | (EUR mn) | Net Assets | s (EUR bn) |
| Country (1)                         | UCITS     | AIFs     | UCITS      | AIFs       |
| Austria                             | 94        | 234      | 93.5       | 109.7      |
| Belgium                             | n.a.      | n.a.     | 190.2      | 2.2        |
| Bulgaria                            | -5        | 0        | 1.2        | 0.1        |
| Croatia                             | -77       | n.a.     | 2.1        | 0.7        |
| Cyprus                              | -1        | 39       | 0.5        | 7.2        |
| Czech Republic                      | 399       | 7        | 20.4       | 2.6        |
| Denmark                             | 1,637     | -7,068   | 161.4      | 107.7      |
| Finland                             | 292       | 44       | 119.3      | 18.8       |
| France                              | -11,057   | -3,683   | 863.5      | 1,279.0    |
| Germany                             | 503       | 6,966    | 473.6      | 2,170.8    |
| Greece                              | 574       | n.a.     | 9.6        | 5.2        |
| Hungary                             | -15       | 611      | 1.3        | 24.2       |
| Ireland                             | -6,267    | 6,103    | 2,870.2    | 851.6      |
| Italy (2)                           | 616       | -19      | 232.3      | 111.5      |
| Liechtenstein                       | 69        | 168      | 32.3       | 39.5       |
| Luxembourg                          | 6,048     | -3,356   | 4,211.6    | 952.7      |
| Malta                               | -6        | 8        | 2.8        | 16.7       |
| Netherlands                         | 128       | -4,198   | 73.7       | 726.5      |
| Norway                              | 226       | 145      | 152.0      | 10         |
| Poland                              | 72        | 106      | 21.1       | 36.8       |
| Portugal                            | 189       | 0        | 16.7       | 13.0       |
| Romania                             | 1         | 1        | 3.1        | 5.5        |
| Slovakia                            | 11        | 1        | 6.1        | 2.8        |
| Slovenia                            | 26        | n.a.     | 4.1        | 0.5        |
| Spain                               | 2,008     | 992      | 303.2      | 31.3       |
| Sweden (3)                          | 729       | -82      | 532.2      | 31.3       |
| Switzerland                         | 3,404     | 1,602    | 604.1      | 166.5      |
| Turkey                              | 2,722     | 17       | 39.2       | 14.1       |
| UK <sup>(4)</sup>                   | 643       | 327      | 1,330.5    | 501.8      |
| TOTAL                               | 2,963     | -1,037   | 12,372     | 7,241      |



| Net Sales of AIFs |          |         |       |  |
|-------------------|----------|---------|-------|--|
|                   | February | January | YTD   |  |
| Equity            | -1.7     | -6.1    | -7.7  |  |
| Bond              | -10.6    | -7.1    | -17.8 |  |
| Multi-Asset       | -1.3     | 7.8     | 6.5   |  |
| Money Market      | -2.0     | 1.0     | -1.0  |  |
| Real Estate       | -2.8     | -3.2    | -5.9  |  |
| Other             | 17.4     | -6.6    | 10.8  |  |
| Total             | -1.0     | -14.2   | -15.2 |  |

| Net Assets of AIFs |          |          |                   |  |
|--------------------|----------|----------|-------------------|--|
|                    | February | Dec 2022 | %Δ <sup>(5)</sup> |  |
| Equity             | 759      | 723      | 4.9%              |  |
| Bond               | 868      | 879      | -1.3%             |  |
| Multi-Asset        | 1,821    | 1,781    | 2.3%              |  |
| Money Market       | 43       | 44       | -1.8%             |  |
| Real Estate        | 1,053    | 1,061    | -0.7%             |  |
| Other              | 2,696    | 2,653    | 1.6%              |  |
| Total              | 7,241    | 7,142    | 1.4%              |  |





### **Bond Funds**



### **Multi-Asset Funds**



### **Real Estate Funds**



## Other AIFs (incl. MMFs) (6)



Data are presented in euro billions (unless otherwise noted).

(1)This table shows net assets and net sales of funds classified according to their country of domicile. Data on where funds are bought and who owns them are shown in EFAMA's European Quarterly Statistical Releases and Fact Book. (2) Net asset figures include closed-ended funds at end Q4 2022. (3) Breakdown between UCITS and AIF net assets based on estimation. Data reflect funds sold to Swedish investors, regardless of the fund domicile. (4) Excluding investment trusts. (5) Percentage changes compare net assets at end February 2023 and end December 2022. (6) Other AIFs include money market funds, guaranteed funds, ARIS funds and remaining other AIFs.

